## SHORELINE REALTY

# BUYER'S GUIDE



"Representing Main Street - Not Wall Street"

1301 48th Ave North, Suite A Myrtle Beach, SC 29577

9220 Beach Drive, 10A Calabash, NC 28467





Will this be your primary residence or a second home? Investment?		
Is this your first home purchase?		
Are you currently renting or do you own your home?		
Do you need to sell your property to purchase another?		
Is your home on the market now?		
Are you familiar with the home buying process?		
Are you ready to purchase a home or an investment property now?		
What are the five most important features in your home/investment search?		

1.

2.

3.

4.

5.

#### Owning vs. Renting

Paying \$1600 for rent? That Same amount of cash could go towards a \$335,000 mortgage! Is your rent \$1800? That same amount of cash could go towards a \$377,000 mortgage!

Equity	Every payment you make puts you one step closer to owning the home outright.	The money you give your landlord pays for their mortgage.
Taxes	Mortgage interest may be deductable.	You cannot deduct your rent on your tax return.
Control	You can be secure in knowing that your family or relatives will have a place to live.	You may not always be able to renew your lease.
Stability	By choosing a fixed-rate mortgage, you'll pay the same monthly principal and interest for the entire term of your loan.	When your lease is up, the landlord can raise the rent.
Cost	With the money you've saved and the low interest rates, buying a home could be affordable for your family.	You think you cannot afford a house because a lot of extra expenses are involved.
Mobility	You own your home. You decide when it's time to move.	You are at the mercy of your landlord. You could move often.

# Benefits of Home Ownership



#### APPRECIATION

Home values have a welldocumented history of going up
over time. This increase
becomes equity you can
benefit from when you
refinance or sell.

#### **EQUITY**

Renting has often been compared to paying 100% interest, but when you own a home and a mortgage is in place, a portion of your payment goes toward the principal balance on your loan. This builds your equity and acts as a savings account.



#### TAX SAVINGS

The government rewards homeowners by providing excellent tax benefits. The interest paid on your mortgage and other home-related expenses can generally be deducted from your income.



People who own rather than rent stay in their homes 4 times longer. This provides an opportunity to get to know your neighbors and connect with your local community.

#### **HAPPINESS**

The feeling of owning your own home is unmatched. You can fix it up, make it your own, get a dog, or plant a tree if you want. Doesn't that sound exciting!



Shoreline Realty 843-839-1111 MovetoMyrtle.com

#### TAKE ACTION

Let us help you achieve these benefits.

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### CONGRATULATIONS!



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